# COMPANY

# PROFILE

2024



**Prepared By: Ndivhuwo Nemukombame** 

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## About Us

Since 2019, MCLAU Solutions Pty Ltd has been manufacturing and supplying a very unique range of detergents to the end user. At MCLAU Solutions we manufacture our own range of products on site where we ensure that our clients receive only the highest quality & brightest results.

MCLAU Solutions is 100% Youth, 100% Women & 100% Black owned company. The company is based in Northern Cape, Kathu with an extended footprint in Gauteng in association with an established company with the capacity for research, development, manufacturing, warehousing and distribution.

We specialize in the manufacturing and distribution of detergents products / Cleaning Materials / chemical and paper products to retailers and customers. Not only do we manufacture but we also supply cleaning consumables, cleaning and maintenance services of i.e Workshops, plants, offices, households, etc.

Our products are tested at Tshwane Universitity of Technology, technology innovation agency inline with SABS Quality Standards.

We believe in "core" business, "COST and RESULT". Your products get delivered to your door personally or through couriers. We believe and strive for a relationship with our clients which we build through service excellence, regular visits, staff training and a great 'result orientated' product.

Our success is primarily based on customising client requirements to create true commercial value for the client. This fundamental principle drives high client loyalty and in turn focuses our joint attention towards:

Reducing Client Procurement Costs Reducing Client Transaction Costs Improving Client Labour Productivity Improving Client / End User Relationships

# Vision And Mission

# Vision

Our company vision is to expand our horizons and to make our company the leader in manufacturing and supply of cleaning detergents and industrial cleaning products. We aim to provide quality service to all our customers' needs

# Mission

To establish good relationships with our clients and other stakeholders.

To consistently research methods of improving our products to ensure that we are always in complaince with industry requirements, standard and trends.

# Company Goals

Our aim is to increase our local businesses, provide customers with excellent products at great prices. To grow and open new distribution points around Gauteng and become the largest independent cleaning manufacturing company in South Africa

## • Simplify the lives of our customers

We understand that our customers are judged bu the highest standards of quality and service. The facilities they care for are expected to be hygienic and environmentally asound - an ever-changing, never-ending challenge. We, the people of MCLAU Solutions promise to be a full partner in helping our customers meet and exceed these expectations.



#### • Strenghen Customer Service

We don't want our customers to take their money elsewhere because they aren't highly satisfied. We want to create a high-quality, sustainable customer service plan as one of our best investments. We want to establish and maintain excellent customer service. We care about our customers, and we want to attract new leads, improve our brand image, building loyalty and expanding our growth.

### Increase Overall Brand Awareness

We want to:

- 1. Prioritize consistency
- 2.Be about more than just our products
- 3. Give back to our community
- 4. Partner with like-minded influencers
- 5. Advertise with intelligence
- 6.Become a sponsor
- 7.Be memorable with our output
- 8. Measure brand awareness to increase it.

# Company Value

## • Care & Respect

**Care**: We deeply understand our team members and those we do business with. The more we understand them, the deeper they we care.

**Respect**: We acknowledge individuals' opinions, wishes, and needs. We listen to our clients and consider their preferences in our products.

### Innovation

We are innovative. We bring products, services and solutions to our customers that have a significant, positive, impact and value. We transform creative concepts into tangible outcomes that improve efficiency and effectiveness or address unmet needs.

## Intergrity

We are honest and dependable. We are thoughtful of others and always doing the right thing even in difficult circumstances.

We create an environment of trust, compassion and teamwork, which is why it's so valued.

## Safety

At MCLAU Solutions, safety is treated as a priority in our organization and it is extremely important. We commit to zero harm to people, environment and property, efficient and total customer satisfaction and improved value for everyone.

### Accountability

We do what we say and say what we do, holding ourselves and each other to the highest standards of integrity and transparency.

# **Our Services**



# Detergents / Chemicals / Consumables Available in 5L, 25L, 210L or 1000L

- Manufacturing a wide range of specifically formulated detergents and degreasers.
- Specific formulas can be developed to suit customer's requirements.
- Industrial Chemicals.
- Degreasing chemicals.
- Hand Cleaning products.

- Mining Chemicals.
- Water Treatment Chemicals.
- Floor Products.



## **Cleaning Services**

- Household / Office Furniture
- PPE
- Kitchen & Bathrooms
- Carpets

### **Maintenance Services**

- Building repair and maintenance.
- Inspecting and replacing light bulbs.
- Changing air conditioners & filters.
- Repairing locks.
- Landscaping.



At MCLAU Solutions, we are committed to Health, Safety & Environment and quality service and to the way we do business. We recognize communities, employees, business partners, suppliers and customers as stakeholders. We are committed to continual improvement in our performance.

We commit to zero harm to people, environment and property, efficient and total customer satisfaction and improved value for everyone. Our management system is consistent with international and organisational standards, legislation and other relevant requirements. We undertake to ensure that our management system is developed, documented, implemented and maintained in a manner that is both understood and effective at all levels in our business, to enable us to:

- Identify, assess and manage risks to our employees, clients' employees and the environment.
- Commit to achieving leading industry practice and recognition.
- Meet and where appropriate, exceed applicable legislation.
- Lead and develop our people and provide resources to achieve our targets.
- Support the fundamental human rights of employees and safeguard them from exposure to unacceptable risk.

We will seek opportunities to share our success by developing partnerships that focus on creating sustainable value for all stakeholders. We will regularly review our progress and communicate results to all stakeholders in order to enable a relationship based on honesty, openness and mutual trust.

We will be successful when we achieve our targets toward our goal of zero harm and are valued by the clients in which we work.

# **Our Works**

As professionals, we take a client's vision and work in close collaboration to transform their ideas into solutions that encourage success. We are also dedicated to completing work on time and on budget. Quality, safety and reliability are all components of our specialty projects in JTG that require flexible, cost effective supply, cleaning & maintenance solutions. Professionalism, attention to detail, and strong relationships with project owners are key elements to MCLAU Solutions' ssuccess in serving JTG community and companies.



#### CT Hydraulics Kathu

Supplying cleaning chemicals & Consumables

Contact: Johan Van Den Berg @ 071 952 1621 /



#### Segokaku Transport Kuruman

Supply of Cleaning Materials

Contact: Gobo Rampe @ 076 495 3540



#### Technoserve Kathu

- Supply of cleaning materials
- Cleaning Carpets
- Cleaning Chairs

Contact: Matlhogonolo Seloge @ 071 791 4549 / mseloge@tns.org

# **Get In Touch**

Our entire firm is dedicated to providing the highest level of service that you, the customer consider most appropriate for your needs.

Please feel free to contact us and we would be only too pleased to arrange a site visit from one of our dedicated sales staff.

#### **Contact us**

- 071 538 4746
- info@mclausolutions.co.za ndivhuwo@mclausolution.co.za
- 135 Vaalvygie Crescent Lattakoo
  Kathu
  8446