

AgriLogistics EAST AFRICA
SUMMIT

e-Agri EAST AFRICA
SUMMIT



**Innovative solutions
driving farmer to market**



**Technology
for enhanced farming**



DELEGATES



SPONSORS



COUNTRIES

28 FEBRUARY - 1 MARCH 2017

Hilton Hotel, Nairobi, Kenya

Sponsors



Supported by

 African Agri Council

THANK YOU TO OUR PARTICIPANTS

On behalf of the organising team from Hyphenica and the African Agri Council, we would like to take the opportunity to thank all the attendees who made the inaugural event a resounding success.

The event covered and showcased strategies for improved rural transport and logistics as well as the role IoT, Big Data and Smart technologies play in improving the supply chain process from farmer to market with the aim of improving post-harvest losses and enhance food security in the region.

The event hosted two co-located events under one roof:

- Agri Logistics East Africa Summit
- e-Agri East Africa Summit

More than 140 participants from 16 countries attended the event. We received overwhelming support from the industry with over 20 media and association organisations from across the continent partnering with us and 12 companies displaying their products and services in the agriculture sector.

Feedback from delegates has been very positive and has indicated that it was a productive and enjoyable experience with outstanding networking opportunities.

We would like to express our sincere thanks to all organisations that contributed to the inaugural event and specifically to our strategic partners and our sponsors.

With exciting plans already in progress, we look forward to welcoming you to the event in February 2018!

Nico Loretz
Programme Director
Agri Logistics East Africa Summit | e-Agri East Africa Summit

“ **This is a meeting where East Africa converged and ignited the vehicle of solutions in the Agricultural sector** ”

Grace Muhia, International Forum for Rural Transport and Development (IFRTD), Kenya

“ **It was a wonderful event and look forward to seeing you next year** ”

Kunal Prasad, CropIn Technology Solutions, India



“ **Best organisation ever, especially time utilisation of merging lunch with exhibition and the matchmaking provision space. Excellent!** ”

Joan Nzuki, ECOH Holdings Limited

“ **It was an awesome and very successful event** ”

Nozipho P. Mdawe, Secretary General, PMAESA

Diarise the 2018 dates!

27 - 28 FEBRUARY 2018 • NAIROBI, KENYA



Contact Richard Morrak at

richard.morrak@agricouncil.org to find out about sponsorship opportunities

2017 DEMOGRAPHICS AND ATTENDANCE

140

PARTICIPANTS FROM THE FOLLOWING COMPANIES:

- Africa Turnaround Limited
- African Agri Council
- African Development Bank
- African Institute of Corporate Citizenship
- AfriCert Limited
- Agri Seedco Kenya Ltd
- Agri-Vie Investment Fund
- AHL Venture Partners
- Amaizz
- Amiran
- AMSCO Kenya
- AU-IBAR
- AWAN Kenya
- Awhere
- Biovision Africa Trust
- Bloomberg
- Briken Green
- Centre for Disease Control
- Christian Aid
- City Gate Growers Ltd
- Cornucopia Farm
- County Government of Bomet
- County Government of Kericho
- County Government of Kirinyaga
- County Government of Mandera
- County Government of Nandi
- County Government of Nyamira
- Cropin Technology
- Dairy Board of Kenya
- Department of Trade & Industry
- DSM Corridor Group
- Dysa Consulting
- Eastern and Southern African Dairy Association
- Eco holdings
- Enterprise Projects Ventures
- Eprod Solutions
- Esoko
- Ethekwini Municipality
- Farm Share Limited
- Fatore Ventures
- Fit Uganda
- Floriculture
- FlowerWatch
- Gateway Marine Services Limited
- Global Communities
- Helitech Organization
- Incentro
- Inesfly Africa
- Inspira Farms
- Inter Region Economic Network Ltd
- International Forum for Rural Transport and Development
- KCRRC
- JKUAT
- Kenya Agribusiness and Agroindustry alliance
- Kenya Bureau of Standards
- Kenya Climate Innovation Centre
- Kenya Flower Council
- Kenya IT & Outsourcing Services
- Kenya Markets Trust
- Kenya National Shipping Line
- KMD
- KOAN
- Land O' Lakes Inc
- Lazaris Care Mission International
- LishaBora Hydroponics
- Livesupport Systems
- LOGISA
- Masindi District Farmer Association
- Mastercard Labs
- Meru Greens Horticulture
- Mezzanine Ware
- Ministry of Works & Transport
- Miyoga Fresh
- Moi University
- Netherlands Business Hub
- Netherlands-African Business Council
- Norken International
- NSF Africa
- OCP AFRICA
- Oke-Shaje Farm
- PMEASA
- Procurement & Logistics Management Magazine
- SawaSawa.com
- Society of Crop Agribusiness Advisors of Kenya
- Solvochem East Africa Ltd
- Sony Sugar
- Stanbic Bank
- Superior Grain Equipment
- Tanzania Horticultural Association
- TaroWorks LLC
- The Fresh Produce Exporters Association of Kenya
- The Rockefeller Foundation
- Today's Agriculture
- Upande
- Urban Fresh Ventures Ltd
- USAID East Africa Trade and Investment Hub
- Vacid Africa
- Virtual City
- Vodacom
- VOTO Mobile
- Wakulima Marigiti

16

COUNTRIES IN ATTENDANCE



12

SPONSORS



AGRI LOGISTICS EAST AFRICA SUMMIT HIGHLIGHTS

Chaired by African Union – Interafrican Bureau for Animal Resources (AU-IBAR) Director, Prof Ahmed El-Sawalhy on behalf of HE Rhoda Peace Tumusiime, Commissioner for Rural Economy and Agriculture; the joint keynote plenary session focussed on logistics innovation for trade in East Africa. In his welcome address, El-Sawalhy set the scene for Agri-transport and Agri-ICT in East Africa while PMAESA Secretary General, Ms Nozipho Mdawe emphasised investment needs and opportunities in sea ports, inland depots and terminals, airports, roads and railways.



A dedicated session on First Mile transport, chaired by Agro-food Chains Expert, Mr Andrew Edewa of Today's Agriculture. The session featured presentations from the likes of Grace Muhia, a ReCAP Blogger and Programme Coordinator for the International Forum for Rural Transport and Development (IFRTD) and David Ruchiu, Africa Director, Farm Concern International, Kenya.

A highly interactive panel discussion followed, chaired by Ms Betty Kibaara from The Rockefeller Foundation, which deliberated on ways to link farms to the global market and to create transport hubs for agriculture transshipment. Obstacles in the implementation of regional transportation corridors and ideas on strategies for corridor upgrades was shared by panellists who included Managing Director of Kenya's National Shipping Line, Mr Joseph Juma; and Senior Transport Economist of the Ministry of Works and Transport in Uganda, Mr Apollo Kashanku.



In another programme highlight, a panel discussion on cold chain logistics and supply chain innovations for reaching new markets was chaired by Mr Okisegere Ojepat, Director of the the Fresh Produce Exporters Association of Kenya (FPEAK). Mr Jeroen van der Hulst, Director and Owner of Flowerwatch in Kenya, showed delegates the effects of temperature control on flowers during the supply chain process and emphasised the need for Kenya to step-up to its reputation as the world leader in flower exports.

Mdawe commented on disintegrated investment plans and ports putting in a lot of money, but cities are not always in tandem with developments and that creates inefficiency in the system. She reiterated the need for skills and young entrepreneurship.

Presentations from Ms Jane Maina, from the Kenya Bureau of Standards (KEBS) and Ms Rachel Gatei from the Dairy Board of Kenya concluded the Agri Logistics East Africa Summit in a very interactive session on Quality certification, tallying and customs management for exports.



E-AGRI EAST AFRICA SUMMIT HIGHLIGHTS

Chief Officer of Vodacom's Enterprise Business Unit, Mr Vuyani Jarana presented a paper on the role of mobile in driving efficiency and sustainability in the agriculture value chain. Ms Hannah Metcalfe, Country Manager, Tanzania and Kenya, VOTO Mobile delivered a presentation on the use of mobile to connect farmers with weather, agronomic and market pricing information.



A highly interactive panel deliberated on the role of Smart technologies and Big Data in unleashing the potential of Africa's small and medium scale farmers. In the same session a presentation on how to translate Agri information technologies such as weather analytics, predictive modelling and IoT to the East African context was delivered by Mr Stewart Collis, Chief Technology Officer from aWhere in the US.

Chaired by Mr Mackenzie Masaki, Head of Agribusiness at the Netherlands-African Business Council (NABC), the eAgri East Africa Summit closed off with a session featuring a presentation on tablet and mobile applications to support evidence based decision-making – presented by Mr Elias Chandi – an Independent Consultant and Business Adviser. A panel discussion followed that analysed innovative Agri APPs fit for conditions in East Africa. Panellists included Ms Vani Seth from Esoko, Mr Herbert Thuo from Virtual City and Almut van Casteren from e-prod Solutions.



A focused session on Decision Support Systems (DSSs) for Agri included a presentations from Amiran on an advanced real-time crop management decision support system (DSS) for open field farmers and greenhouse operators and a Kenyan case study on a Model Intelligent DSS for predicting Late Blight Disease of potatoes, presented by Moi University.

The event closed off on a high note with a panel discussion on the role of ICT in Agri transport logistics. Moderated by Mr Apollo Kashanku, Senior Transport Economist at Uganda's Ministry of Works and Transport, the panel discussed and exchanged ways to enhance the Agri supply chain through technology. Also on the agenda was opportunities and challenges of warehouse receipts and exchanges; how ICT and transport logistics forms part of Vision 2030; and new projects that are in the pipeline for East Africa. Panellists included Ms Angel Mgawe from LOGISA in Tanzania, Ms Lawal Umar from the African Development Bank and Ms Charlotte Ward from AHL Venture Partners.



THANK YOU TO OUR SPONSORS AND PARTNERS

Sponsors



Partners



BOOK YOUR SPACE FOR 2018 NOW!

✉ richard.morrak@agricouncil.org ☎ +27 21 700 4300